



Aircraft Builders Council, Inc.

2008 Annual Conference

September 21-23, 2008 • The Fairmont San Francisco
San Francisco, California



**Complimentary
Registration
for Risk Managers**

Aircraft Builders Council, Inc.
4248 Park Glen Road
Minneapolis, MN 55416 USA
T: (952) 928-4662 | F: (952) 929-1318
www.aircraftbuilders.com
info@aircraftbuilders.com

Preliminary Program



Dear Members and Guests,

We the Trustees are pleased to confirm that the ABC Facility continues to stand the test of time.

Its mission is:

1. To support and promote the continuity of an innovative, competitive aircraft products liability insurance facility;
2. To communicate the existence of such insurance program to aerospace manufacturers and product suppliers;
3. To coordinate an annual industry-leading aviation safety and insurance conference that is attended by brokers, underwriters, and existing and potential assureds;
4. To promote the use of the program's product safety and liability prevention seminars.

The Trustees very much look forward to welcoming you to the 2008 Annual Conference.

— **David McClain**

President of the ABC Board of Trustees



Photos courtesy of The Fairmont San Francisco

Schedule

Sunday, September 21

Registration	3:30 PM – 7:00 PM
Session for Insureds	5:00 PM – 6:00 PM
Opening Reception	6:00 PM – 7:30 PM

Monday, September 22

Registration	7:30 AM – 12:30 PM
Seminar	8:45 AM – 12:30 PM
Guest Breakfast	9:00 AM – 10:00 AM
Guest Tour	10:00 AM – 2:00 PM

Tuesday, September 23

Registration	8:00 AM – 12:00 NOON
Seminar	9:00 AM – 12:30 PM
Closing Luncheon	12:30 PM – 1:30 PM

Business Attire Recommended

Speakers Include

Stephen Carver

A.L.S Consultants
The Reality of Risk Management

Doug Fronius

Northrop Grumman Integrated Systems
The Fire Scout VTUAV Program and Global Hawk

Mark Wilford

Rolls-Royce International Limited

Larry Williams

Ballistic Recovery Systems, Inc.
Innovations in Air Safety - Parachute Technology for Light Aircraft

Sian Foster

Virgin Atlantic Airways Ltd
A Change is in the Air – Sustainable Alternative Fuels for the Aviation Industry

A Gulfstream representative and additional speakers will be determined.

Check the ABC website for speaker updates at www.aircraftbuilders.com

ABC UNDERWRITERS
PRESENTATIONS / Q&A /
MARKET UPDATE

John Green & Simon Abbott

Ace Global Markets, Ltd.

Tony Medniuk & Martin Cox

Global Aerospace Underwriting
Managers

MENDES & MOUNT, L.L.P.
LEGAL PRESENTATION

Garrett J. Fitzpatrick, Esq.

Recent Developments in Aviation Law

The Aircraft Builders Council is the world's leading professional association in the field of aircraft products liability for corporate insurance executives, underwriters and service providers.

The Aircraft Builders Council Program began in 1955. This program has created, sustained and expanded a products liability insurance market which offers up to One Billion Dollars of limits for Aviation Products Legal Liability Insurance. The lead London underwriters are Ace Global Markets Limited, Global Aerospace Underwriting Managers, and Allianz Global Corporate & Specialty.



Aircraft Builders Council, Inc.

4248 Park Glen Road
Minneapolis, MN 55416
Telephone: (952) 928-4662
Fax: (952) 929-1318
www.aircraftbuilders.com
info@aircraftbuilders.com



Conference Registration Form

2008 Annual Conference

The Fairmont San Francisco, San Francisco, California

Check here if you have any special accessibility, dietary or transportation needs. The ABC office will contact you directly to make appropriate arrangements.

Please Note: This form is to be completed by **ALL** attendees, regardless of registration category. Checks should be made payable to the **Aircraft Builders Council, Inc.** and must be in U.S. funds drawn on a U.S. bank. **Payment may also be made by credit card.** Registrations received without payment will not be processed.

Please return a completed registration form with payment to: Sara Jensen • Aircraft Builders Council, Inc.

4248 Park Glen Road • Minneapolis, MN 55416 • USA • Telephone: (952) 928-4662 • Fax: (952) 929-1318

First Name _____ Last Name _____

Nickname (for badge purposes) _____

Title _____

Company _____

Address _____

City _____ State _____

Zip/Postal Code _____ Country _____

Phone _____ Email _____

Spouse/Guest First Name _____ Spouse/Guest Last Name _____

Spouse/Guest Email _____

Check here to register your guest for the "Scaling the Heights Tour" and Lunch and please add \$35 to your total. See tour insert for more details.

Registration Categories: (please check appropriate category)

No conference registration fee required		\$350 fee required
<input type="checkbox"/> ABC Insureds	<input type="checkbox"/> Spouses/Guests of Conference Attendees	<input type="checkbox"/> Insurance Brokers
<input type="checkbox"/> Risk or Insurance Managers of companies producing aircraft products and services	<input type="checkbox"/> Speakers	<input type="checkbox"/> Underwriters
<input type="checkbox"/> ABC Lead and Program Underwriters	<input type="checkbox"/> Members of the Press	<input type="checkbox"/> Consultants
		<input type="checkbox"/> Mendes & Mount Attorney

Check here if you need **Continuing Education** credits as an insurance broker. List the States where you need C.E. Credit _____

This event is accredited by the Chartered Insurance Institute (CII) and qualifies as a CII CPD activity where relevant to an individual's CPD development needs. Log on to www.cpd.cii.co.uk for more information.

Total fee submitted \$ _____ (US Dollars)

Check Enclosed (payable to Aircraft Builders Council, Inc.) MC VISA Discover AmEx

Credit Card No. _____ Exp. Date _____

Card Holder's Name (as it appears on credit card) _____

Card Holder's Signature _____

Cancellation Policy: All requests for refunds must be submitted in writing to the Aircraft Builders Council, Inc. Cancellations postmarked by August 25, 2008 will receive a full refund. Cancellations postmarked between August 26, 2008 and September 5, 2008 will be subject to a 50% deduction from the registration fee. No refunds will be given after September 5, 2008.

Note: Individuals are responsible for cancellation of hotel and transportation reservations.



Housing Form

2008 Annual Conference

The Fairmont San Francisco, San Francisco, California

The ABC Conference will be held at the beautiful Fairmont San Francisco. To reserve hotel accommodations, participants must be conference registrants. The group rate of \$276 plus tax is available until the cut-off date of **August 28, 2008 or until the contracted room block is filled, whichever comes first.** All attendees are required to submit a credit card number to guarantee their reservations. Reservations may be cancelled 48 hours prior to arrival with no penalty. In the event the individual no-shows, the credit card will be charged the full room revenue for the dates of the reservation. Reservations are not confirmed until you receive an email or fax confirmation from the Hotel.

FAIRMONT PRESIDENT'S CLUB

The Fairmont's guest recognition program, The Fairmont President's Club, offers special benefits and privileges to guests. There is no charge to be a member and you receive the following **complimentary** benefits: In-room high speed internet service, free local calls, health club access and more. To join, go to the Fairmont website at www.fairmont.com and click on the Fairmont President's Club tab. Please remember to use your Fairmont President's Club number every time you make a reservation.

ROOM RESERVATIONS

There are two ways to make your housing arrangements with The Fairmont San Francisco

1) ONLINE – ABC has a special Promotional Code for attendees wishing to book their accommodations online at www.fairmont.com. After you select "San Francisco" as your destination, choose The Fairmont San Francisco from the list. Please note that there are two Fairmonts in San Francisco and the ABC Conference will be held at The Fairmont San Francisco.

When making your reservations, type in the **Promotional Code GRAIR1** so that you receive the conference rate of \$276. The conference rate is for a single or double occupancy per night plus local taxes.

2) BY PHONE – Attendees may call directly to the 24 hour Fairmont Global Reservations Center - Toll Free: (800) 441-1414 or Phone: (415) 772-5000. Please let the reservationist know that you are attending the ABC Conference so that you receive the conference rate of \$276. The conference rate is for a single or double occupancy per night plus local taxes.

HOTEL DETAILS AT-A-GLANCE

The Fairmont San Francisco

950 Mason Street

San Francisco, CA 94108 USA

Reservations: (800) 441-1414

Main Phone: (415) 772-5000 | Fax: (415) 772-5013

Website: www.fairmont.com | Email: sanfrancisco@fairmont.com

Reservations Deadline: August 28, 2008

Check-in: 3:00 PM | Check-out: 12:00 PM

Room Rate: \$276 single/double +local taxes



Transportation • Continuing Education • Guest Tour

2008 Annual Conference

The Fairmont San Francisco, San Francisco, California

Airports

San Francisco International Airport
Oakland International Airport

Distance from Hotel

13 Miles
20 Miles

Ground Transportation

Prior arrangements are necessary if you need transportation to and from the airport. For more details and reservations, please contact The Fairmont San Francisco's preferred transportation companies, Airport Express at (415) 775-5121 or Virgin Limousines at (415) 922-5466. Other transportation options include:

Taxi Cabs

Taxi Service is available at the San Francisco International Airport. Taxis depart from the designated taxi zones located at the roadway center islands, on the Arrivals/Baggage Claim Level of all terminals. The average price is approximately \$45 plus gratuity per trip. Taxis are also readily available in front of the hotel for your return trip to the airport.

Van Service

Shuttles are also available at the San Francisco International Airport (average price is approximately \$13 one way plus gratuity). Courtesy shuttles to participating airport-area hotels are located at the Hotel Courtesy Shuttle zones on the center island of the Departures/Ticketing Level roadway at all terminals. This service makes numerous stops between the airport and resort.

Car Rental

Hertz Car Rental is located in The Fairmont San Francisco. All other companies are available at the San Francisco Airport.
Hertz: (800) 654-3131 • National: (800) 227-7368 • Avis: (800) 331-1212
Thrifty: (800) 367-2277 • Budget: (800) 268-8900 • Alamo: (800) 327-8633

Hotel Parking

The Fairmont garage is located on the corner of Powell and California Streets. Valet and self-parking for hotel guests is \$50 USD per day with "In/Out" privileges. Parking rate for visitors is \$5 USD per twenty minutes or \$15 USD per hour, with a daily maximum of \$50 USD. Overnight parking is \$50 USD per night. Parking fees are subject to a 14% city tax.

Continuing Education Credits have been applied for in 25 U.S. States, Manitoba and through the Chartered Insurance Institute

Over the last several years, Insurance Continuing Education credit has become an important issue. Over forty states now have Insurance Continuing Education requirements for resident and non-resident brokers and agents. For this reason we will submit the program to Arizona, California, Colorado, Connecticut, Florida, Georgia, Idaho, Illinois, Kansas, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nevada, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Texas, Utah, Virginia and Washington.

The 2008 ABC Conference will be submitted to these states as a whole, not as individual sessions. Therefore, for most states, the only way to receive credit is to attend every session. **If you need C.E. credit in any other states, please list them on your conference registration form.** Application will be made immediately by the ABC office, but there is no guarantee that we will be able to meet their filing deadlines.

Please check the appropriate box on the Conference Registration Form if you are planning to apply for continuing education credits for this conference. You will also need to fill out the necessary forms at the conference and sign-in and sign-out procedures will be followed to verify attendance at the various sessions to be in compliance with state laws.

Credit is pending from the Chartered Insurance Institute (CII).

If you have further questions regarding C.E., please contact Sara Jensen at the ABC office at (952) 928-4662.

Guest Breakfast and Tour

Spouses and guests of the 2008 Annual Conference are cordially invited to a breakfast on Monday, September 22, at 9:00 a.m. The tour begins at 10:00 a.m. Please indicate on the Conference Registration Form if your spouse/guest will be attending. Following the breakfast, guests will head into downtown San Francisco for a morning of shopping and then eat lunch atop the highest building in San Francisco. See Guest Tour Information form for more details.



Guest Tour Information

2008 Annual Conference

The Fairmont San Francisco, San Francisco, California

“Scaling the Heights Tour” with Lunch & Shopping

Monday, September 22, 2008

**Breakfast at the hotel from 9:00 a.m. - 10:00 a.m.
(all guests welcome even if not going on tour)**

Tour from 10:00 a.m. - 2:00 p.m.

ABC is pleased to offer the following tour for our ABC guests at a nominal rate (\$35 per person).

Register for the tour on the Conference Registration Form in this packet.

Following the breakfast, guests will head into downtown San Francisco for a morning of shopping. Located in the heart of the downtown shopping area, Union Square is an oasis amidst towering skyscrapers. The square is surrounded by internationally renowned department stores, including Neiman-Marcus, Saks Fifth Avenue and Macy's; the magnificent Macy's flagship is the second-largest department store in the nation. Here, guests can revel in purveyors of luxury such as Tiffany's, Cartier, Bulgari, Hermès, Louis Vuitton and Gump's. Nearby your guests will find Nordstrom and Crate & Barrel.

Following their morning of shopping, guests will "scale the heights" for a spectacular afternoon high atop the tallest building in San Francisco! The famed Carnelian Room Restaurant perches on the 52nd floor of the Bank of America building. The view, accordingly, is unparalleled. On a clear day, the buildings of the City are laid out below. Depending upon one's vantage point, the span of the Golden Gate Bridge or the Bay Bridge arches magnificently across the water. On a foggy day, grey tendrils magically brush the windows, softening all you see, and creating the illusion of being inside a beautiful pearl. The appointments and decor of the restaurant mesh in perfect harmony with the surrounding panorama: Walnut paneling, antique marble buffets, sprays of flowers in elegant vases, and floor-to-ceiling windows highlight this bastion of West Coast corporate power. This afternoon in their private dining room, your guests will enjoy a three course luncheon from high atop San Francisco. At the appropriate time, they will be seated to a delicious lunch, featuring California-fresh cuisine prepared with European flair.

More details

Registered tour participants will leave for the tour at 10:00 AM, immediately following the guest breakfast to be held at the hotel from 9:00 AM-10:00 AM. We always recommend comfortable walking shoes. An experienced tour guide will accompany the group. Cost: \$35 per person. **Register for the tour on the Conference Registration Form in this packet.**